



Bathrooms
byDesign

Trade Partnership Programme

GIVING YOU THE ADVANTAGE

bathroomsbydesign.com/trade-partnerships

1

CHOOSE **HOW** YOU WANT US TO WORK WITH YOU

Our team, technology and award winning services are tailored to support you in the best way for your business:



Work with us **direct** and our team, technology and services will make **life simple for YOU**.



Let us **manage your customer for YOU** and our team and technology will **keep YOU in the picture** and in control at all times and deliver everything in line with **your specific needs** and schedule.



Choose which parts you want to **work direct** and which parts you want us to **manage on your behalf**.

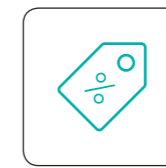
2

CHOOSE THE **DISCOUNT OR BONUS** SCHEME THAT WORKS FOR YOU



SEND YOUR CUSTOMERS TO US FOR THE BEST PRICE – GUARANTEED!

If you want us to design and supply for your customers directly **we guarantee** to beat any retail pricing in the industry.**



BUY DIRECT FROM US AND GET EXCLUSIVE TRADE DISCOUNT ON EVERYTHING

If you want to work with us directly and buy on behalf of your customers, we have **long-term relationships with all major bathroom manufacturers** and offer many exclusive cost effective products within the UK. We guarantee to match any trade pricing in the industry.*



MAKE MONEY ON EVERY ORDER THAT YOUR CUSTOMER PLACES

We will provide you with a competitive **'commission payment'** on every order that your customer completes with us.*

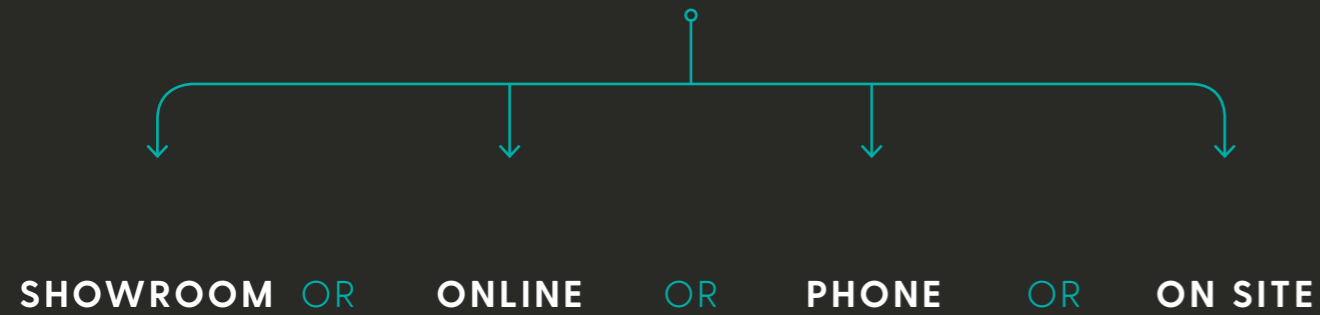
SIGN UP TODAY



3

CHOOSE **WHERE** YOU WANT US TO WORK WITH YOU

No matter where you or your customer is based, interact with us in a number of ways:



Either **visit** yourself, **accompany** or **direct your customer** to one of our **state-of-the-art** design studios, for the **VIP treatment**.



Allowing you to build mood boards, receive an **online design consultation**, use one of our pioneering **"Design & Buy"** tools or conveniently process orders



Expert **sales and support team** available to help with urgent quotes and enquires **Mon-Friday 08:00-17:30**.



We are happy to travel and **accompany you for on site visits** in order to get the design process started.

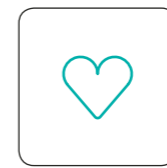
4

CHOOSE **THE SERVICES** THAT ARE RIGHT FOR YOU



FREE SITE SURVEYS FOR YOU AND YOUR CUSTOMERS OR

We will **visit your site** at a time that is convenient and laser measure the room and ascertain all of the technical and structural information that we need to start the design process.



INSPIRATION, HOWEVER YOU NEED IT OR

We have **showrooms across West London**, a website that features our full product catalogue including our portfolio of completed work. We also have an app that provides access to a huge amount of showcase designs and our 'get the look' pages.



CHOOSE WHERE AND WHEN TO DESIGN OR

Our design service is **available to you and your customers**, online, wherever you have access to a computer, or you can bring them or send them in to one of our **state-of-the-art design studios**, for the VIP treatment, all of which can be at the time that is convenient to you.



SUPPLY ONLY

Our supply only service is suitable for those who already know what products they are looking for. **We have partnerships with all of the major bathroom brands** and manufacturers and a range of like-for-like for own brand solutions that can save you and your customers money.

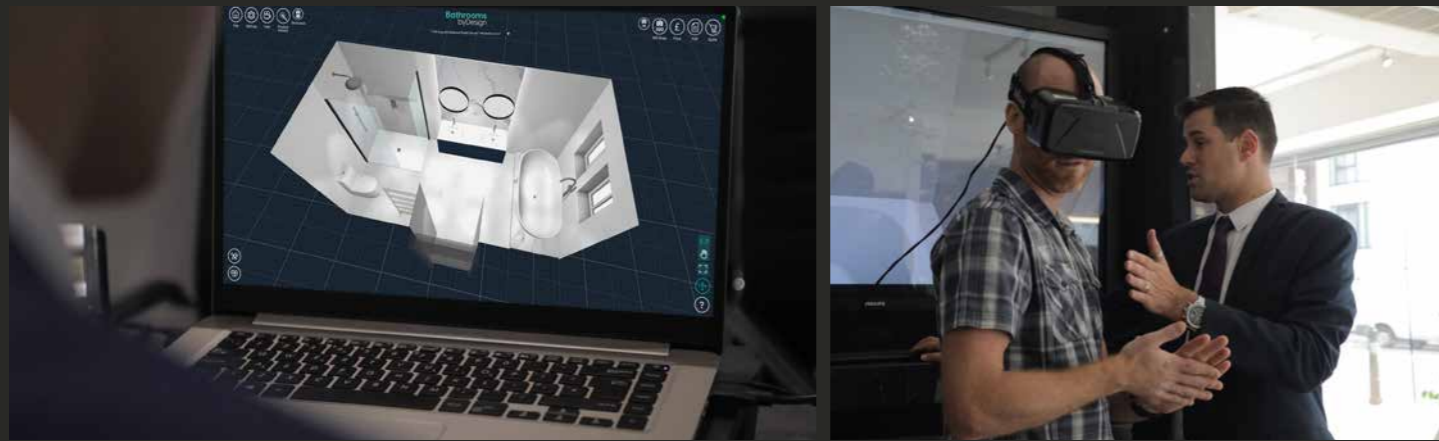


SIGN UP TODAY
trade@bathroomsbydesign.com



INDUSTRY LEADING DESIGN SERVICE, WHEREVER YOU ARE

We can act as your hidden design partner, helping to support your customer. Or we can work directly with your customer in the exact way you want us to, the choice is yours:



EXPERTS IN BATHROOM DESIGN

Our designers are experienced in every aspect of our product range, the technical considerations and how to get the most out of your budget.



INDUSTRY LEADING 3D AND VIRTUAL REALITY DESIGN SOFTWARE

All of our products, lighting, tiles and all of the room features can be explored from any angle and in 3D, both on screen and in virtual reality. We provide free virtual reality headsets so you can use your own phones to view the designs in immersive virtual reality, wherever you are.



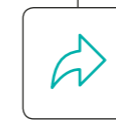
SAVING YOU TIME

Our advanced software means designs take mere minutes and all products and common design features are pre-modelled so we can show multiple options and get everything just right in one appointment.



FREE VR HEADSETS FOR YOU TO PRESENT TO NEW CLIENTS

We provide you with a supply of free VR headsets so you can share your portfolio and demonstrate the design service when you meet new prospective clients, to help you generate new business.



SHARE YOUR DESIGNS WITH ANYONE USING OUR PHONE APP

Our free Android and iOS phone app lets you view any of the designs you have created with us, wherever you are. We can either work direct with your customer, or you can use the app to manage how and when you share the designs with your customer. Using the app, your customers can also share the designs with their friends and family too, and using our free VR headset, they can use their own phone to view in Virtual Reality, to speed up the decision making.

ONLINE DESIGN SERVICE

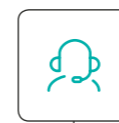
Our online design consultation brings our design consultation to your tablet or laptop, wherever you are. With our free VR headset and mobile app, you can use your phone view everything in stunning virtual reality and manage those last minute design tweaks on the move.





EVERYTHING YOU WANT AND EXACTLY WHEN YOU NEED IT

We want to build long-term relationships with our trade partners and to encourage this we offer support at every step of the journey.



AN AFTER SALES TEAM YOU CAN RELY ON AND OUR ONLINE PORTAL

Our After Sales team are available on the phone and email Mon-Friday 08:00-17:30. You can also use our self-serve, online customer portal to manage your account, make payments, check stock availability and book deliveries 24 hours per day.



TECHNICAL EXPERTISE FOR EVERY PRODUCT AND FITTING

We provide access to the latest bathroom technology and products and we ensure that we provide you with the training and hands on support to make the fitting as simple as possible.



STAY AHEAD OF YOUR COMPETITION

Our regular newsletters will keep you up to date with everything the major bathroom manufacturers are offering, from the latest design trends, water saving devices and environmentally friendly options and the most up-to-date in integrated entertainment and lifestyle enhancing technology.



DETAILED PLANS, INSTANTLY AVAILABLE USING OUR APP

Our phone and tablet app gives you instant access to view and print detailed floor plans and views of any elevation and they are instantly available after changes are made by our design team.



DELIVERIES THAT WORK FOR YOU AND YOUR CUSTOMER

We know that the space to receive and store items for bathrooms projects can often be at a premium. We arrange to collate and store orders in our warehouse and deliver the items intelligently and in the stages that suit the way you work, all at no extra cost***



PROFESSIONAL PHOTOGRAPHY AND PUBLICITY FOR ALL PROJECTS

We offer to professionally take photographs of every completed project and we will feature it in our online showcase and across the Houzz social network, providing publicity for your services. You can even use the photographs on your website and social media, if you credit us for taking the photos (please request the photos through your sales person).

CLIENT TESTIMONIALS:

Don't just take our word for it, see what our customers think!

“BathroomsByDesign looked after me fantastically well and I would like to thank them for the wonderful customer service I received. We are absolutely delighted with our new bathroom!”
LAWRENCE DALLAGLIO, CBE

“What a fantastic bathroom company, from initial consultation to the 3D image of my bathroom, the service and advice was seamless. I LOVE our new bathroom!”
GHAZALA AZIZ-SCOTT

“We used BathroomsByDesign after a personal recommendation. From the first phone call to the final installation, the service was top quality. The bathroom layout we now have is brilliant.”
SAM BOSANQUET

“Outstanding service from BathroomsByDesign. We e-mailed our design ideas and they designed the bathroom exactly to our taste and spec. We can't wait to work with them again!”
KATE HOLDEN

“BathroomsByDesign not only supplied us with an excellent bathroom suite, they also stepped in when we encountered a problem and reacted with total professionalism and commitment.”
DAVID COLLIER

“Elegant design and good quality materials reasonably priced considering the quality. Highly professional service and very helpful and patient team until design is perfect. A very impressive 3D design tool that can be downloaded on mobile. Very impressive overall.”
MICHEL K



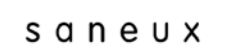
TRUSTED BY:

Julia Kendall
Interior designer



FORTNUM & MASON
EST 1707

WORKING WITH:



Our trade membership advantage:



Dedicated
account
manager



Product expertise
at the end of a
phone line



Guaranteed
to save
you money



Exclusive access
to trade-only
events



3 State-of-the-art
showrooms



Free home
surveys



Online
portal



Manage designs
through our app



Online
design service



Partnership
built around
your needs



Full use of our
Brentford meeting
room facilities

BRENTFORD

Unit 1 Amalgamated Drive
Brentford
Middlesex
TW8 9EZ

RICHMOND

Winchester Court
Lower Mortlake Road
Richmond
TW9 2LN

FULHAM

829-831 Fulham Road
Parsons Green
Fulham
SW6 5HG

Call 020 8619 0131 Email trade@bathroomsbydesign.com

bathroomsbydesign.com/trade-partnerships

*BathroomsByDesign guarantees to match any identical quotation that shows the identical products and delivery period.

**The 'commission payment' rate will be agreed with your BathroomsByDesign sales person in advance of any orders that are to be placed. The agreed amount will be a fixed percentage of the value of all, or specific parts of future orders placed by the introduced customer and the commission will be paid after the items are paid for, delivered and accepted by the end customer.

***BathroomsByDesign provides free storage for a period of 6 months and we will deliver for free to anywhere on the UK mainland for any orders over £499