

# TRADE PARTNERSHIPS

FOR LEADERS IN BATHROOM INNOVATION AND EXCELLENCE

**SIGN UP TODAY!**  
trade@bathroomsbydesign.com



## DON'T MISS OUT ON...

-  Exclusive trade pricing, discounts and offers
-  Access to our pioneering virtual reality design software
-  The first to be notified of new and exclusive products
-  A dedicated account manager to advise, guide and assist you
-  Free-of-charge storage facilities at our West London warehouse
-  Flexible deliveries; get the products when you need them
-  Access to 200 leading bathroom brands and manufacturers
-  Our 14 day 'no quibble' returns guarantee
-  A responsive After Sales team to help assist you along the way

**Bathrooms**  
byDesign

inspired. tailored. admired.

 Tel: 0208 619 0137

 Email: trade@bathroomsbydesign.com

 Web: www.bathroomsbydesign.com

# BECOMING A TRADE PARTNER

We are BathroomsByDesign, the UK's leading independent bathroom design specialists.

We are proud to introduce our tailored Trade Partnership services that enable you to deliver exceptional bathrooms to your customers, whilst also benefiting from our exclusive discounts and offers.

We have a variety of ways that we can work together to suit you and your customer's needs;



## SUPPLY ONLY

Already know what you're after? Our 15,000 sq. ft. warehousing and logistical center holds large quantities of stock ready for collection or delivery.

Place your order online, over the phone or in-store with instant access to great trade prices. We will deliver direct to site or your business, or you can collect if you prefer.



## SUPPLY & DESIGN

Let's work together to deliver inspirational bathrooms. Use our pioneering design technology to map out the best layout and design for your customer.

Access luxury products at the best trade prices. Enjoy great credit terms so that you can manage your cash flow.



## TRADE REFERRALS

We appreciate the power of good old fashioned word-of-mouth and we will financially reward any referral partners who pass our details on to their customers.

We'll assume responsibility for managing your customers design and specifications. You can earn 5% on each of your customers order's on successful project completion.

With over 25 years' industry experience, we have worked with some of the country's leading architects, interior designer's and building contractors; enabling them to deliver high quality, innovative bathrooms that surpass their client's expectations and aspirations. We have also been involved in several high-profile commercial projects including supplying for the V&A Museum and Center Parcs.

## SOME OF THE BRANDS WE STOCK





# WHICH SERVICE IS RIGHT FOR YOU?

## SUPPLY ONLY

Our Supply Only service is suitable for those who already know what products they are after. Over the years, we have built and developed long-lasting relationships with key bathroom brands and manufacturers from around the world, ensuring that our partners have access to the best and most innovative products on the market.

## SUPPLY & DESIGN

Our comprehensive Supply & Design service is tailor-made so that regardless of what stage your project is at, we can help you.



**1. Briefs & Budgets** - your account manager will arrange a no-obligation consultation to discuss your goals and aims of the project, gaining a deeper understanding of your requirements and budgets.

**2. Measurements & Specifications** - once we have fully understood your brief and requirements, we will source room measurements and specifications either from you, the architect or through our FREE home survey.

**3. Our Virtual Reality Design** - as our name suggests, we're hugely passionate about bathroom design, and one of our biggest assets is our pioneering virtual reality design technology. Built using the extensive knowledge and expertise of industry professionals, our design app let's users to customise and visualise their dream bathroom quickly and efficiently. Our downloadable 3D viewer also allows users to view their designs and specifications on smart-phone, tablet or desktop.



## OUR REMOTE DESIGN SERVICE

Can't make it to a showroom? No problem. We offer an online design consultation service which allows you to spend time with our expert sales and design consultants from a remote location.

Using a powerful screen-sharing platform, you can watch the bathroom design come alive!



## TRADE REFERRALS

Our Trade Referrals partnership is an easy way to generate extra income by simply referring and sending your clients to us. By doing so, you will enjoy a **generous 5% return** on your referral's total spend. Here's how it works:



Sign up to become a partner and refer your customer to us



Your customer visits either of our showrooms in West London



Your customer places and fulfils an order for a complete bathroom



The project is completed and confirmation/ photo's are provided



We make a BACS payment to your bank based on 5% of the total order



You receive our referral payment and continue to refer clients

There are two simple ways you can refer a client:

1. Send us their details to arrange a no-obligation appointment and consultation
2. Get your client to reference you before the point of purchase

Once the client has placed the order, paid their balance in full and we've received confirmation, we will make a BACS payment straight to your bank account. Simple!

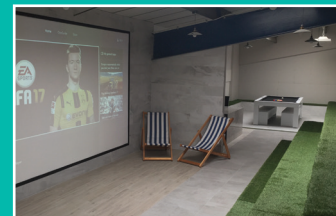
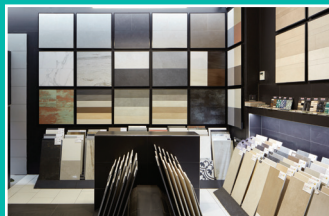
## VISIT OUR SHOWROOMS

### Brentford

Unit 1, Amalgamated Drive, Brentford, TW8 9EZ  
0208 619 0137  
brentford@bathroomsbydesign.com  
Mon-Fri 9am-5pm & Sat 9am-1pm

### Richmond

225-231 Lower Mortlake Road, Richmond, TW9 2LN  
0208 619 0138  
richmond@bathroomsbydesign.com  
Mon-Fri 9am-5pm, Sat 9am-5pm & Sun 11am-4pm



## MORE REASONS TO JOIN...



Our price promise guarantee, everytime



State-of-the-art showrooms in London



Fast ordering and delivery service



Exclusive access to trade-only events



Infrastructure to deliver anywhere in the world



Our unique remote design service



Access to our free home survey service



Full use of our VIP Entertainment Center

**SIGN UP TODAY!**

**For more information or to become a member:**

Call our Trade Partnerships team on **0208 619 0137**, e-mail **trade@bathroomsbydesign.com** or visit us in-store!